

Course Outline
MNGT. 243
Collective Bargaining and Professional Negotiations
3 Credits

The Community College of Baltimore County

Description

Collective Bargaining and Professional Negotiations

Examines the theory and practice of collective negotiations in the public and private sectors; covers both formal negotiations and contract administration. Encompasses mediation, arbitration, and fact-finding.

Prerequisite: MNGT 203 or consent of instructor

Overall Course Objectives

Upon completion of the course the student must be able to:

- A. identify and explain the various forms of dispute resolutions such as collective bargaining, professional negotiations, arbitration, mediation, and fact-finding.
- B. demonstrate an ability to analyze and explain the role of dispute resolution in the practice of industrial relations.
- C. demonstrate an ability to apply dispute resolution techniques.

Major Topics

- A. Legal and historical background
- B. The Process of negotiation
- C. Dispute settlement techniques
- D. Subject matter of collective bargaining
- E. Industrial jurisprudence- administering the contract
- F. Bargaining power
- G. Economics of collective bargaining
- H. Labor monopoly and anti-trust
- I. Public employee bargaining

Course Requirements

- A. Class participation
- B. Midterm and/or periodic examinations
- C. Term paper and/or projects
- D. Attendance and tardiness

Date Revised: 6/13/00