Common Course Outline

MNGT 140

Business Law I 3 credits

Community College of Baltimore County

Description

MNGT 140- 3 credits- Business Law I introduces the legal principles involved in the conduct of businesses. Topics covered include an overview of sources of law, alternative dispute resolution, torts, contracts, criminal law, sales, agency, intellectual property and ethics. The Uniform Commercial Code (UCC) is applied where appropriate.

3 Credits

Prerequisites: ACLT 052 or ACLT 053

Overall Course Objectives:

Upon completion of this course, students will be able to:

- 1. define and properly use legal terms commonly found in the field of business law;
- 2. utilize online and library resources to evaluate and disseminate information;
- 3. apply UCC performance and remedy rules to sales problems;
- 4. distinguish between sources of law as they apply to the business environment;
- 5. identify employment and labor law issues that impact businesses;
- 6. apply requirements of a valid contract to a sample contract, and identify issues of contractual incapacity, consideration, remedies and defenses;
- 7. identify criminal and tort issues commonly found in the business environment;
- 8. distinguish between application of UCC, the Convention of Contracts for International Sales of Goods (CISG) and common law to contract formation and enforcement;
- 9. evaluate the methods of alternative dispute resolution and identify the appropriate use of each; and
- 10. identify the types of intellectual property issues relevant to businesses.

Major Topics

- I. Sources of Law
- II. Alternative Dispute Resolution
- III. Criminal Law
- IV. Torts
- V. Contracts
- VI. Sales and Warranties
- VII. Agency
- VIII. Employment and Labor Law, including ERISA
- IX. Intellectual Property
- X. Ethics

Course Requirements

<u>Grading/exams</u>: Grading procedures will be determined by the instructor and will include the following minimum requirements:

- At least two (2) exams
- Weekly graded assessments of student progress, which may include, but not be limited to, homework and/or quizzes
- At least one written project

<u>Written assignments</u>: Students are required to utilize appropriate academic resources. Written assignments shall be determined by the instructor and may include a research paper, contract review/analysis or similar critical thinking assignment.

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