

**Course Outline**  
MNGT. 161  
Life and Health Insurance  
3 Credits

**The Community College of Baltimore County**

**Description**

Life and Health Insurance

Assists those preparing to take the examination in Life and Health Insurance Qualification/ License in the State of Maryland.

**Overall Course Objectives**

- A. Identify types of individual and group life and health insurance policies.
- B. Differentiate combination policies and variations in basic forms.
- C. Understand state policy provisions, options, and other features.
- D. List general responsibilities towards client.
- E. State Maryland Statutes, regulations, and subject matter pertinent to life and health insurance.
- F. Have an understanding of all other areas that may appear on the state examination.

**Major Topics**

- A. Term Insurance
- B. Whole Life Insurance
- C. Endowment Insurance
- D. Premium Variations
- E. Combination Policies and Variations in Basic form Annuities
- F. Annuities
- G. Policy Provisions, Options, and Other Features
- H. Group Life and Health Insurance
- I. General Responsibilities
- J. Maryland Statutes and Regulations

**Methods of Instruction**

- A. Lecture
- B. Discussion
- C. Case problems
- D. Review sample test question

## **Method of Evaluation**

- A. Weekly quizzes- to test the student comprehension of the course.
- B. Class participation- at the discretion of the instructor
- C. Final exam covering the entire course

Date Revised: 6/13/00