

**ACADEMIC PROGRAM ARTICULATION AGREEMENT BETWEEN
COMMUNITY COLLEGE OF BALTIMORE COUNTY AND
GOUCHER COLLEGE REGARDING TRANSFER FROM THE ASSOCIATE OF ARTS
IN BUSINESS ADMINISTRATION TO THE BACHELOR OF ARTS IN BUSINESS
MANAGEMENT**

This Academic Program Articulation Agreement (“Agreement”) is entered into by and between **Community College of Baltimore County** (the “Sending Institution”) and Goucher College the “Receiving Institution”) (collectively, the “Institutions”) to facilitate the transfer of academic credits from the **Associate of Arts in Business Administration** for the completion of the **Bachelor of Arts in Business Management** (the “Program(s)").

A. Qualifying Students

This Agreement pertains to the transfer of “Qualifying Students”, *i.e.*, those students who:

1. Have successfully completed the program at the Sending Institution;
2. Are enrolled in the Sending Institution, in good standing; and
3. Are accepted for admission to the Receiving Institution

B. Responsibilities of the Institutions

The Institutions agree to implement the transfer of Qualifying Students in accordance with applicable law and the following requirements and protocols:

1. A Qualifying Student may transfer into from the Transferring Institution into the Receiving Institution for the completion of the Program.
2. Courses that the Receiving School will accept credits for towards completion of the Program include:

Transfer Plan

Community College of Baltimore County

Associate of Arts in Business Administration to Goucher College’s Bachelor of Arts in Business Management

This transfer plan is intended for students pursuing an **Associate of Arts in Business Administration** at Community College of Baltimore County who are interested in pursuing a **Bachelor of Arts in Business Management**. The equivalencies below demonstrate how a student can meet both the requirements of the associate degree and prepare for a seamless transfer to Goucher College. Please note:

- Only courses that have course equivalencies are displayed. This guide does not show all transferable courses from this college.
- Transfer plans are intended to be used as planning tools. Students who need additional assistance in selecting courses to take prior to transferring to Goucher College, should contact Goucher Admissions at 410-337-6000.

Course by Course Equivalency (GC Catalog, 2020-2021; CCBC Catalog, 2020-2021)**General Education Requirements**

CCBC Course	Credits	GC Equivalency	Credits	Notes
CMNS 101-Fundamentals of Communication	3	General Elective	3	
CSIT 101-Technology and Information Systems	3	General Elective	3	
ECON 201-Introduction to Macro-Economic Principles	3	ECON 201 and ECON 202= EC 111	3	
ENGL 101-College Composition I	3	General Elective	3	Students must submit a writing portfolio to determine writing placement
ENGL 102-College Composition II	3	General Elective	3	Students must submit a writing portfolio to determine writing placement
MATH 153-Introduction to Statistical Methods or MATH 163-Pre-Calculus I Goucher recommends MATH 153	3-4	MATH 153=MA 268	4	Math 153 satisfies Data Analytics Foundation Goucher Commons requirement

General Education Electives

CCBC Course	Credits	GC Equivalency	Credits	Notes
Arts and Humanities Goucher recommends HIST 220-The American Woman, ENGL 218-African American Literature I, ENGL 219-African American Literature II, ENGL 224-Literature by Women or ARSC 121- American Pluralism	3	HIST 220=General Elective ENGL 218=LIT 249 ENGL 224=LIT 222	3	All courses listed will satisfy Race, Power and Perspective Goucher Commons requirement
Biological and Physical Sciences (One lab required) Goucher recommends ENVS 101-Introduction to Environmental Science AND BIOL 100-Exploring	7-8	ENVS 101=ES 100 BIOL 110=BIO 101 BIOL 100=General Elective	7-8	ENVS 101 satisfies Environmental Sustainability Goucher Commons requirement BIOL 110 and BIOL 100 satisfies Physical and

Biology OR BIOL 110-Molecules & Cells				Natural Sciences Area requirement
Social and Behavioral Sciences (Other than Economics) Goucher recommends SOCL 101-Introduction to Sociology, SOCL 141-Racial and Cultural Minorities, or PSYC 101-Introduction to Psychology	3	SOCL 101= SOA 100 OR SOCL 141=SOA 220 OR PSYC 101=PSYC 105	3	SOCL 141 will satisfy Race, Power and Perspective Goucher Commons requirement
Wellness and Health Goucher recommends Health 101-Health and Wellness	3	General Elective	3	

Program Requirements

CCBC Course	Credits	GC Equivalency	Credits
ACCT 101-Principles of Accounting I	3	ACCT 101 and ACCT 102= BUS 115	3
ACCT 102-Principles of Accounting II	3	ACCT 102 and ACCT 101= BUS 115	3
ECON 202-Introduction to Micro-Economic Principles	3	ECON 202 and ECON 201= EC 111	3
MNGT 101-Introduction to Business and Industry	3	MNGT 101 and 105= BUS 105	3
MNGT 105-Principles of Management	3	MNGT 105 and MNGT 101= BUS 105	3
MNGT 140-Business Law I	3	General Elective	3
MNGT 150-Principles of Marketing	3	BUS 229	3
MNGT 201-Human Resources Management	3	BUS 247	3

Program Electives

CCBC Course	Credits	GC Equivalency	Credits
Choose course(s) from ACCT, ECON, or MNGT, MATH, TDML or LGST if needed to attain 60 credits for the degree.	3-6	Depends on course taken	3-6

** College Writing Proficiency (CWP) – transfer students must submit a portfolio of academic writing to the Director of the Writing Program. Students should be advised to retain two academic papers, for a total of ten pages of academic writing for submittal to the director.

Transfer students are exempt from the First Year Seminar

Remaining Courses

Students will take the following courses at Goucher College to meet their graduation requirements. Students who transfer before completing the **Associate of Arts in Business Administration** may have additional program and graduation requirements to take and fewer free electives.

- Students will need to complete a Data Analytics through the curriculum course=4 credits
- Foreign Language course/s requirement=4-10 credits depending on results of placement exam
- Study Abroad requirement=4 credits
- Students who earn an Associate's Degree in Arts or Sciences are exempt from the Complex Problem Exploration course requirement

Major Requirements

All transfer students will be required to take a minimum of **60** credits of coursework at Goucher College. A minimum total of **120** credits are required for the degree.

Completion of the **Bachelor of Arts in Business Management** requires students to successfully complete the following course work:

Goucher Course	Credits	Explanation
Data Analytics through the curriculum course requirement	4	
Foreign Language course/s requirement	4-10	Number of credits depends on results of language placement exam
Study Abroad requirement	4	
WRT 206-Professional Communication	4	Satisfies Writing in the Discipline requirement
BUS 231-International Business Environment	2	
BUS 229-Marketing Management	4	
BUS 247-Introduction to Human Resource Management	2	
BUS 300 level elective	4	
BUS 210-Financial Management	2	
BUS 345-Organizational Behavior	2	
BUS 312-Business Analytics	2	Satisfies Data Analytics Across the Curriculum requirement
BUS 300 level elective	4	
BUS 390-Internship in Business Management	4	

Goucher Course	Credits	Explanation
BUS 480-Strategic Management	4	
Additional credits as needed to meet the 120 credit minimum for the B.A. degree.		
Total Credits	60	

Additional Credits Needed

Total credits to be taken at GC: **minimum of 60 credits**

3. Additional Provisions

- Courses that fulfill program requirements are only eligible for transfer if students have earned a grade of “C-” or better. Courses used to fulfill only general education requirements are eligible for transfer if students have earned a grade of “C-” or better.
- Students must maintain a (a 2.5) cumulative grade point average in order to transfer.
- For financial aid and scholarship information, please see the [Transfer Scholarship](#) webpage.
- Students intending to transfer should complete the admission application for Goucher College following the third semester of their Associate Degree program.

4. The Receiving Institution shall designate, and shall provide to the Sending Institution, the contact information for a staff person at the Receiving Institution who is responsible for the oversight of the transfer of Qualifying Students. The Sending Institution shall designate, and shall provide to the Receiving Institution, the contact information for a staff person at the Sending Institution who is responsible for the oversight of the transfer of Qualifying Students.

Oversite of Records	Sending Institution	Receiving Institution
Name of staff person responsible for oversight	Deb Baker	Melissa Egerton
Title of staff person	Assistant Registrar	Assistant Director for Transfer Recruitment
Email address	dbaker@cgbcmd.edu	Melissa.egerton@goucher.edu
Telephone Number	443-840-4647	443-334-9549

Should the staff person or position change, the institution will promptly provide new contact information to the partner institution and inform the Maryland Higher Education Commission of the change.

Additional contact information:

Articulation Agreement Contact	Sending Institution	Receiving Institution
Name of person	Nicole Zampino	Melissa Egerton
Title of person	Coordinator of Transfer and Degree Acceleration	Assistant Director for Transfer Recruitment
Email address	nzairi@ccbcmd.edu	Melissa.egerton@goucher.edu
Telephone Number	443-840-4647	443-334-9549

5. If the Qualifying Student is using federal Title 38 VA Education Benefits (GI Bill® Education Benefits), the Institutions shall adhere to all applicable U.S. Department of Veterans Affairs' regulations, including the regulations governing the awarding prior credit, as regulated under Title 38, Code of Federal Regulations, Sections 21.4253(d)(3) and 21.4254(c)(4).
6. Each Institution shall adhere to all applicable transfer requirements set forth in the Annotated Code of Maryland and the Code of Maryland Regulations.
7. Each Institution shall advise students regarding transfer opportunities under this Agreement, and shall advise students of financial aid opportunities and implications associated with the transfer.

C. Term and Termination

1. This agreement shall be effective on the date that it is signed by the appropriate and authorized representatives of each Institution.
2. Either Institution may, at its sole discretion, terminate this Agreement upon delivering 60 days written notice to the other Institution.
3. Both Institutions agree to meet once every **2 year(s)** to review the terms of this agreement, and renew or apply edits in written correspondence, copied to each party referenced in this document.

D. Amendment

1. This Agreement constitutes the entire understanding and agreement of the Institutions with respect to their rights and obligations in carrying out the terms of the Agreement, and supersedes any prior or contemporaneous agreements or understandings.
2. This Agreement may be modified only by written amendment executed by both Institutions.

E. Governing Law

This Agreement shall be governed by, and construed in accordance with, the laws of the State of Maryland.

F. Counterparts

This Agreement may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute one and the same agreement.

G. Notice of Agreement

1. The Institutions agree to provide copies of this Agreement to all relevant individuals and departments of the Institutions, including but not limited to students, academic department chairs participating in the transfer, offices of the president, registrar's offices, and financial aid offices.

H. No Third-Party Beneficiaries

There are no third-party beneficiaries to this Agreement.

I. Representations and Warranties of the Parties

Both Institutions represent and warrant that the following shall be true and correct as of the Effective Date of this Agreement, and shall continue to be true and correct during the term of this Agreement:

1. The Institutions are and shall remain in compliance with all applicable federal, state, and local statutes, laws, ordinances, and regulations relating to this Agreement, as amended from time to time.
2. Each Institution has taken all action necessary for the approval and execution of this Agreement.