

Community College of Baltimore County **A.A.S. Business Management** to  
 Peirce College **B.S. Business Administration with a Concentration in  
 Management** 2017-18

<b>Community College of Baltimore County Course</b>	<b>Peirce Degree Requirement Fulfilled</b>
ACCT 101 - Principles of Accounting I	ACC 101 Accounting Principles
CSIT 101 - Technology and Information Systems	Elective
ENGL 101 - College Composition I	ENG 101 English Composition
MNGT 101 - Introduction to Business and Industry	BUS 100 Introduction to Business
Gen. Ed. Elective - Mathematics (MATH 153, MATH 163, or higher recommended) 3-4 Credit(s).	MAT 109 or MAT 102
ACCT 102 - Principles of Accounting II	ACC 201 Financial Accounting
CMNS 101 - Fundamentals of Communication	COM 112 Speech Communication
MNGT 105 - Principles of Management	BUS 250 Associate Business Capstone Course
MNGT 150 - Principles of Marketing	MKT 101 Introduction to Marketing
Gen. Ed. Elective - Social and Behavioral Sciences - 3 Credit(s).	General Education Core
ECON 201 - Introduction to Macro-Economic Principles	ECO 101 Macroeconomics
MNGT 110 - Principles of Supervision	Elective
MNGT 140 - Business Law I	LAW 103 Business Law
Gen. Ed. Elective - Biological and Physical Sciences (BIOL 100 or CHEM 100 recommended) 3 Credit(s).	Science Core
Program Elective - <i>**Prescribed to Maximize Transfer Credits:</i> ECON 202 – Introduction to Micro-Economic Principles	ECO 102 - Microeconomics
MNGT 216 - Capstone in Business Management & Entrepreneurship	Elective
MNGT 239 - Business Communications	Elective
MNGT 251 - Financial Planning and Investment Strategies	Elective
Program Electives - <i>**Prescribed to Maximize Transfer Credits:</i> ACC 257 – Financial Management	FIN 201 – Introduction to Finance
Program Electives - <i>**Prescribed to Maximize Transfer Credits:</i> MNGT 201 – Human Resources Management	HRM 201 – Human Resource Management

**60 Credits Met - 61 Credits Remaining**

**Courses to be Completed:**

PRC 101 Introduction to Peirce (1 credit)	INT 101 Introduction to International Business and Cultures
COM 312 Practical Reasoning	MGT 204 Production and Operations Analysis
ENG 103 Rhetoric and Research	MGT 306 Organizational Dynamics
HUM 102 Introduction to Ethics	MIS 302 Project Management
Humanities/History Core	MGT 310 Ethical Leadership
MAT 101 Intro to College Math	MGT 405 Strategic Management
MAT 109 or MAT 102 (whichever has not yet been completed)	MKT 401 Marketing Management
Science Core	FIN 401 Financial Analysis
BIS 111 Application Software Fundamentals	MGT 404 Operations Management
ACC 222 Managerial Accounting	BUS 450 Policy and Strategy Formation
	General Education Core