

ARTICULATION AGREEMENT

The Community College of Baltimore County
Associate of Applied Science Degree in Business Management

and

University of Baltimore
Bachelor of Science in Business Administration

(Specializations in Accounting, Computer Information Systems, Entrepreneurship, Finance,
 Management, Human Resources Management, International Business and Marketing)

This agreement is effective with new *UB* admits beginning in fall, 2009,

This agreement will be reviewed *biennially*.

APPENDIX I - COURSE ARTICULATIONS (Catalog 2009/2010)

The following pages indicate the course-to-course equivalency, as agreed upon within the articulation agreements.

CCBC Course	Credits	UB Equivalent	CCBC Notes	UB Notes
ECON201	3	ECON200	Satisfies the Social Science General Education Area	
MNGT101	3	Lower Level Elective		
MNGT105	3	Lower Level Elective		
MNGT110	3	Lower Level Elective		
MNGT140	3	BULA151		
MNGT150	3	MKTG301		Satisfies the upper division requirement if taken with MNGT101
MNGT239	3	Lower Level Elective		
MNGT201	3	Lower Level Elective	(fulfills MNGT elective)	
MNGT251	3	Lower Level Elective		
MATH135	3	MATH111	Satisfies the Mathematics General Education Area	
ACCT101	3	ACCT201		
ACCT102	3	ACCT202		
SPCM101	3	CMAT201/303		
ENGL101	3	WRIT101	Satisfies the English Composition General Education Area	
CINS101	3	Lower Level Elective		Satisfies the UB

				Computer Literacy
PSYC101	3	Lower Level Elective	Satisfies the Social Science General Education Area	
HIST 116, 120, or 127	3	Lower Level Elective	Satisfies the Diversity Elective	Satisfies the UB Graduation Requirement
Biological and Physical Sciences Concentration	4	Lower Level Elective		Satisfies the Science General Education area
	6-9	Lower Level Elective		
TOTAL	*61-64**			

* A maximum of 60 credits will transfer to UB.

** A new college orientation requirement, completion of the one-credit ACDV 101 course, Transitioning to College, goes into effect spring 2010. If you are a credit student who is new to college in the spring 2010 semester (meaning you have not previously successfully completed college coursework at another institution), you are required to take ACDV 101 during your first semester at CCBC. The total number of credits required for these students will increase to 62-65).

APPENDIX II : UPPER DIVISION REQUIREMENTS (Catalog 2009/2010)

All transfer students will be required to take a minimum of 60 credits of upper division coursework at UB.

Completion of the Business Administration degree program at UB requires students to successfully complete the following course work:

Course Number	Course Title	Credit Hours	Explanation
Upper Division General Education Core Requirements (6 Credits)			
WRIT300	Advanced Expository Writing	3	
IDIS302	Ethical Issues in Business and Society	3	
Business Core Requirements (37 Credits)			
FIN331	Financial Management	3	
MGMT315	Human Resource Management	3	
MGMT301	Organizational Behavior	3	
MGMT339	Process and Operations Management	3	
MGMT475	Strategic Management	3	
MKTG301	Marketing Management	3	
OPRE315	Business Application of Decision Science	3	
MGMT302	Global Business Environment	3	
ECON305	Managerial Economics	3	
INSS300	Management Information Systems	3	
MGMT330	Personal and Professional Skills	1	
Specialization Requirements (15 Credits)			
Students may choose courses relating to their selected academic track.			
Free Electives (15 credits)			
OPRE201	Introduction to Business Statistics	3	Satisfies the UB Business Core

			Requirements
OPRE202	Statistical Data Analysis	3	Satisfies the UB Business Core Requirements
	Literature	3	Satisfies the UB Graduation Requirement
	Biological or Physical Science	3	Satisfies the Science General Education area.
	Fine Arts	3	Satisfies the UB Graduation Requirement
Number of credits varies depending on academic program and student options.			
Total to be taken at UB:		63	