

ARTICULATION AGREEMENT

Community College of Baltimore County
Associate of Applied Science Degree in Business Management

and

University of Baltimore
Bachelor of Science in Real Estate and Economic Development

This agreement is effective with new *UB* admits beginning in Fall, 2007.

This agreement will be reviewed *biennially*

ARTICULATION AGREEMENT

Community College of Baltimore County (hereafter referred to as CCBC), a community college in Baltimore County, Maryland, and the University of Baltimore (hereafter referred to as UB), a public state university in Baltimore, Maryland and a member of the University System of Maryland, agree to offer an articulated program leading to the award of a Bachelor of Science in Real Estate and Economic Development (B.S).

PURPOSE OF AGREEMENT

This agreement is entered into in the interests of our students. The general purpose of this agreement is to make clear the terms of this articulation agreement. This agreement will allow for the efficient transfer of students between campuses, including transfer credit, admissions and financial aid/scholarship. It will provide opportunities for students beyond the classroom, serving as a basis for student involvement and faculty interaction. It will set expectations for administrators, faculty and staff at both institutions, and foster a working relationship between the parties. Finally, it will encourage students to continue their education for their own personal and professional development.

APPENDICIES

As part of this agreement, the following have been included.

1. Course-by-course articulations, including satisfaction of general education requirements at both CCBC and the University of Baltimore.
2. Upper division requirements, to be completed at the University of Baltimore.

These appendices can be changed on a routine basis, by mutual agreement, without the procedural process review or revision of the entire articulation agreement.

APPENDIX I - COURSE ARTICULATIONS (Catalog 2006)

The following pages indicate the course-to-course equivalency, as agreed upon within the articulation agreements.

Course to course articulation, including General Education

CCBC Course	Credits	UB Equivalent	Explanation/Notes
ECON201	3	ECON300	Satisfies the Social Science General Education Area (GB)
MNGT101	3	Lower Level Elective	
MNGT105	3	Lower Level Elective	Students who take both MNGT105 and MNGT201, and get a grade of B or better, will receive credit for MGMT300.
MNGT110**	3	Lower Level Elective	
MNGT140	3	BULA151	
MNGT150	3	Lower Level Elective	MKTG301
MNGT239	3	Lower Level Elective	
MNGT201**	3	MGMT300	Students who take both MNGT105 and MNGT201, and get a grade of B or better, will receive credit for MGMT300.
MNGT251	3	Lower Level Elective	
MATH135	3	MATH107	Satisfies the Mathematics General Education Area (GM)
ACCT101	3	ACCT201	
ACCT102	3	ACCT202	
SPCM101	3	CMAT303	
ENGL101	3	Lower Level Elective	Satisfies the English Composition General Education Area
CINS101	3	Lower Level Elective	Satisfies the UB Computer Literacy
PSYC101	3	Lower Level Elective	Satisfies the Arts and Humanities General Education Area (GH)
Diversity Elective - HIST	3	Lower Level Elective	Satisfies the UB Graduation Requirement
Biological and Physical Sciences	4	Lower Level Elective	Satisfies the Science General Education area (GS)
Concentration	6-9	Lower Level Elective	
TOTAL	60-65*		

*A maximum of 63 credits will transfer to UB.

** These classes are not required by CCBC for degree, but suggested by UB to be take at CCBC for transfer credit.

NOTE: CCBC Associate degree students must complete one 3-credit Diversity course. It is recommended that students select a course (**GH:** Arts & Humanities or **GB:** Behavioral/Social Sciences) that also meets the Diversity requirement. For more information, please refer to the most current edition of the *CCBC Catalog*.

APPENDIX II : UPPER DIVISION REQUIREMENTS (Catalog 2006)

All transfer students will be required to take a minimum of 57 credits of upper division coursework at UB.

Completion of the Business Administration degree program at UB requires students to successfully complete the following course work:

Course Number	Course Title	Credit Hours	Explanation
Upper Division General Education Core Requirements (6 Credits)			
IDIS300	Ideas in Writing	3	
IDIS302	Ethical Issues in Business and Society	3	
Business Core Requirements			
FIN312	Real Estate: Principles and Transactions	3	
FIN331	Financial Management	3	
FIN332	Financial Modeling & Communications	3	
FIN470	Real Estate: Investments	3	
FIN471	Real Estate: Finance	3	
OPRE330	Statistical Data Analysis	3	
MGMT300	Human Resource Management	3	Students who take both MNGT105 and MNGT201, and get a grade of B or better, will receive credit for MGMT300.
ECON312	Public Economics and Land Use Policy	3	
ENTR300	Principles of Entrepreneurship	3	
BULA312	Real Estate: Law	3	
MKTG301	Marketing Management	3	Satisfied
MKTG470	Real Estate: Market Analysis	3	
Free Electives			
APST287	Statistics for Business	3	Satisfies the UB Business Core Requirements
	Literature	3	Satisfies the UB Graduation Requirement
	Biological or Physical Science	3	Satisfies the Science General Education area.
	Fine Arts	3	Satisfies the UB Graduation Requirement
	General Elective	18	
Total to be taken at UB:		57	