

**ACADEMIC PROGRAM ARTICULATION AGREEMENT BETWEEN  
COMMUNITY COLLEGE OF BALTIMORE COUNTY AND  
STRAYER UNIVERSITY REGARDING TRANSFER FROM THE  
ASSOCIATE OF APPLIED SCIENCE TO THE BACHELOR OF APPLIED  
SCIENCE IN MANAGEMENT**

This Academic Program Articulation Agreement (“Agreement”) is entered into by and between the **Community College of Baltimore County** (the “Sending Institution”) and Strayer University (“SU”) (“the receiving institution”) (Collectively the Institutions”) to facilitate the transfer of academic credits from **Associate of Applied Science in Automotive Technology (Global Option)** for the completion of **Bachelor of Applied Science in Management** (the “Program(s)”).

**A. Qualifying Students**

This Agreement pertains to the transfer of “Qualifying Students”, *i.e.* , those students who:

1. Have successfully completed the program at the sending institution;
2. Are enrolled in the sending Institution, in good standing; and
3. Are accepted for admission to the Receiving Institution

**B. Responsibilities of the Institutions**

The Institutions agree to implement the transfer of Qualifying Students in accordance with applicable law and the following requirements and protocols:

1. A Qualifying student may transfer into from the Transferring Institution into the Receiving Institution for the completion of the Program.
2. Courses that the Receiving School will accept credits for towards completion of the Program include:

**Transfer Plan**

**Community College of Baltimore County Applied Science in Automotive Technology to Strayer University’s Bachelor of Applied Science in Management**

This transfer plan is intended for students pursuing an **Associate of Applied Science** at Community College of Baltimore County who are interested in pursuing a Bachelor of Science in Management at Strayer University. The equivalencies below demonstrate how a student can meet both the requirements of the Associate Degree and prepare for a seamless transfer to Strayer University. Please note:

- Only courses that have course equivalencies are displayed. This guide does not show all transferrable courses from this college.
- Note that the AUTO credits transferred to SU will be transferred as one block of 54 credits in the technical credit area and 22.5 elective credits.

Transfer plans are intended to be used as planning tools. If you need additional assistance in

selecting courses to take prior to transferring to Strayer University, contact their Office of Admissions at [employer@strayer.edu](mailto:employer@strayer.edu).

### Course by Course Equivalency (SU Catalog, 2020-2021; CCBC Catalog, 2020-2021)

#### General Education Requirements

CCBC Course	Credits	SU Equivalency	Credits
CMNS 101-Fundamentals of Communication	3	COM 100	4.5
CSIT 120-Diversity in a Technological Society	3	Elective area full	N/A
ENGL 101-College Composition I	3	ENG 116	4.5
ENVS 101-Introduction to Environmental Science	3	SCI 201	4.5
MATH 125-Finite Mathematics and Modeling	3	MAT 110	4.5
PSYC 101-Introduction to Psychology	3	PSY 101	4.5

#### Program Requirements

CCBC Course	Credits	SU Equivalency	Credits
AUTO 100-Introduction to Automotive Technology	5	BAS BTC	7.5
AUTO 101-Servicing Automotive Heating and Air-Conditioning Systems	4	BAS BTC	6
AUTO 126-Repairing Automotive Brake Systems	4	BAS BTC	6
AUTO 131-Servicing Automotive Electrical and Electronic Systems	4	BAS BTC	6
AUTO 136-Repairing Automotive Electrical Systems	5	BAS BTC	7.5
AUTO 141-Servicing Automotive Engines - Related Systems	5	BAS BTC	7.5
AUTO 151-Repairing Automotive Automatic Transmissions	5	BAS BTC	7.5
AUTO 156-Repairing Automotive Manual Transmissions	4	BAS BTC	6

CCBC Course	Credits	SU Equivalency	Credits
AUTO 161-Repairing Automotive Electronics	5	ELECTIVE	7.5
AUTO 171-Repairing Automotive Suspension Systems	4	ELECTIVE	6
AUTO 181-Cooperative Education I	1	ELECTIVE	1.5
AUTO 241-Repairing Automotive Engines - Related Systems	5	ELECTIVE	7.5
AUTO 281-Cooperative Education II	1	Elective area full	N/A
<b>Total Credits</b>	<b>70</b>		<b>99</b>

#### Remaining Courses

Students will take the following courses at Strayer University to meet their graduation requirements. Students who transfer before completing the **Applied Science in Automotive Technology** may have additional program and graduation requirements to take and fewer free electives.

#### Major Requirements

All transfer students will be required to take a minimum of 54 quarter credits (36 semester credits) in residence at Strayer University. A minimum total 180 quarter credits (120 semester credits) are required for the degree.

Completion of the **Bachelor of Applied Science in Management** requires students to successfully complete the following course work:

Strayer Course	Quarter Credits
BUS 302	4.5
BUS 309	4.5
BUS 310	4.5
BUS 375	4.5
MKT 305	4.5
BAS 499	4.5
ACC 100	4.5
BUS 100	4.5
FIN 100	4.5
WRK 100	4.5
CIS 101 or CIS 105	4.5
COM 200 or COM 201	4.5
ENG 201 or ENG 215	4.5
HUM 201, HUM 111 or HUM 112	4.5
PHI 201 or PHI 210	4.5
MAT 210 or MAT 300	4.5

Strayer Course	Quarter Credits
HIS 110, HIS 104, HIS 105, or POL 110	4.5
SOC 101 or SOC 100	4.5
<b>Total Credits</b>	<b>81</b>

### 3. Additional Provisions

- All courses required to complete the specific related associate degree program will be transferred into the bachelor's program in their entirety, including "C-" and "D" grades, allowing the student to complete a related degree program at SU in about two years of full-time study. These courses are subject to SU policies, including a ten-year limitation on courses in accounting and computer-related areas.
  - Although students are encouraged to complete an associate degree prior to transfer, SU will accept applications from all CCBC students. Students transferring without an associate degree will have credits evaluated on a course by course basis. Only courses in which a grade of "C" or higher was earned are eligible for transfer.
4. The Receiving Institution shall designate, and shall provide to the Sending Institution, the contact information for a staff person at the Receiving Institution who is responsible for the oversight of the transfer of Qualifying Students. The Sending Institution shall designate, and shall provide to the Receiving Institution, the contact information for a staff person at the Sending Institution who is responsible for the oversight of the transfer of Qualifying Students.

Oversite of Records	Sending Institution	Receiving Institution
Name of staff person Responsible for oversight	Deb Baker	
Title of staff person	Assistant Registrar	Registrar's Office
Email address	<a href="mailto:dbaker@ccbcmd.edu">dbaker@ccbcmd.edu</a>	<a href="mailto:registrar@strayer.edu">registrar@strayer.edu</a>
Telephone Number	443-840-4647	

Should the staff person or position change, the institution will promptly provide new contact information to the partner institution.

### Additional contact information:

Articulation Agreement Contact	Sending Institution	Receiving Institution
Name of person	Nicole Zampino	Adam Winterrowd
Title of person	Coordinator of Transfer and Degree Acceleration	Sr. Manager, Strategic Accounts
Email address	<a href="mailto:nzairi@ccbcmd.edu">nzairi@ccbcmd.edu</a>	<a href="mailto:adam.winterrowd@strayer.edu">adam.winterrowd@strayer.edu</a>
Telephone Number	443-840-4647	703-439-4572

5. If the Qualifying Student is using federal Title 38 VA Education Benefits (GI Bill® Education Benefits), the Institutions shall adhere to all applicable U.S. Department of Veterans Affairs' regulations, including the regulations governing the awarding prior credit, as regulated under title 38, Code of Federal Regulations, Sections 21.4253(d)(3) and 21.4254(c)(4).
6. Each Institution shall adhere to all applicable transfer requirements set forth in the Annotated Code of Maryland and the Code of Maryland Regulations.
7. Each Institution shall advise students regarding transfer opportunities under this Agreement and shall advise students of financial aid opportunities and implications associated with the transfer.
8. Should either Institution make changes to program requirements, the Institution will inform the partner Institution immediately.

#### C. Term and Termination

1. This agreement shall be effective on the date that it is signed by the appropriate and authorized representatives of each institution.
2. Either Institution may, at its sole discretion, terminate this Agreement upon delivering 60 days written notice to the other Institution.
3. Both Institutions agree to meet once every **2 year(s)** to review the terms of this agreement, and renew or apply edits in written correspondence, copied to each party referenced in this document.

#### D. Amendment

1. This Agreement constitutes the entire understanding and agreement of the Institutions with respect to their rights and obligations in carrying out the terms of the Agreement and supersedes any prior or contemporaneous agreements or understandings.
2. This Agreement may be modified only by written amendment executed by both Institutions.

#### E. Governing Law

This Agreement shall be governed by, and construed in accordance with, the laws of the State of Maryland.

#### F. Counterparts

This Agreement may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute on

e and the same agreement

#### G. Notice of Agreement

1. The Institutions agree to provide a copy of this Agreement, with any amendments, to the Maryland Higher Education Commission.
2. The Institutions agree to provide copies of this Agreement to all relevant individuals and departments of the Institutions, including but not limited to students, academic department chairs participating in the transfer, offices of the president, registrar's offices, and financial aid offices.

#### H. No Third-Party Beneficiaries

There are no third-party beneficiaries to this Agreement.

#### I. Representations and Warranties of the Parties

Both Institutions represent and warrant that the following shall be true and correct as of the Effective Date of this Agreement, and shall continue to be true and correct during the term of this Agreement:

1. The Institutions are and shall remain in compliance with all applicable federal, state, and local statutes, laws, ordinances, and regulations relating to this Agreement, as amended from time to time.
2. Each Institution has taken all action necessary for the approval and execution of this Agreement.